



FINNACLE INSTITUTE

20TH
YEAR OF OPERATION
(SINCE 2003)

is
BIGGEST
FINANCE
ACADEMY OF INDIA

19,000+
STUDENTS TRAINED
FULL TIME

Training
Programmes

FinBridge

CFA (USA)

FINPLUS

FRM

**India's Biggest Academy of
Finance Professional Courses**

FinBridge Program

[Professional Course to make a dream career in finance]

Introduction

FinBridge® program is a professional course in finance specialisation which is pursued along with undergraduation. It trains a candidate for the required skill sets & practical knowledge to crack high-paying roles in the Finance Sector like

EQUITY
RESEARCH
[ER]

VENTURE
CAPITAL
[VC]

PORTFOLIO
MANAGEMENT
[PMS]

INVESTMENT
BANKING
[IB]

PRIVATE
EQUITY
[PE]

The above fields of finance are the most attractive fields for a commerce student in terms of the pay scale, social status, reputation, Entrepreneurship, and Future MBA scope. At the end of the **FinBridge Program graduates are honored with the prestigious professional designation of FinExpert® - India's most reputed professional designation in the field of finance.**



This certificate confers the right to use

FinExpert (FE)

designation to

STUDENT'S NAME

for successfully fulfilling all requirements to clear the

FinBridge PROGRAMME - CERTIFICATE NO XXXXXX

Program Director

PROGRAM DIRECTOR



DD/MM/YYYY

DATE

FinBridge Program

[Professional Course to make a dream career in finance]

Course Structure

0-6 Months

Foundation Subjects:

7 Subjects covering the basics of Capital Market, Economics, Corporate Finance & Asset Management

6-15 Months

Advanced Subjects:

Subjects which cover specialized Knowledge for Top Finance Roles

15-18 Months

FinBridge Program Complete

+

“FinExpert Title”

+

Campus Placements



Through the FinBridge Program, our academy has created history in India by producing the youngest Finance professionals in the country. Some of our kids, at the age of 19-20 have become full-time market professionals in the top fields of finance like IB, PE, VC, PM/ER at one the highest packages for freshers in the commerce field, starting in the range of 6.5-10 lakhs p.a in the 4th -5th semester of college itself.

Eligibility Criteria for FinBridge Program

Enroll After Appearing for 12th Board Exams

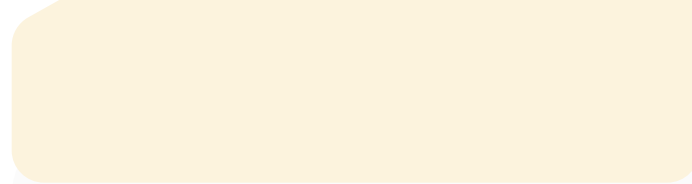
FinBridge Program

[Professional Course to make a dream career in finance]

Course Curriculum

The curriculum of the FinBridge program is designed after interacting with 100s of finance & investment professionals in the country. In short, in the FinBridge program, we teach what is required from day 1 in the real world by CIOs, Fund managers, investment bankers, venture capitalists, private equity investors, business consultants, and senior associates. We train for skills that are valued & demanded by the industry.

Every year through industry feedback, we incorporate new subjects, case studies, and testing methods to keep our candidates abreast with the latest development in capital markets.



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Foundation Subject

Foundation consists of 6 Subjects covering the basics of Capital Market, Economics, Corporate Finance & Asset Management

We teach all concepts using case studies and connecting them with Indian capital markets so that students understand the practical application of the curriculum.

For Foundation subjects evaluations will be done through a combination of written format (MCQs), VIVAs, and Live Presentations.

Subjects

01	Equity Markets
02	Micro & Macro Economics
03	Corporate Finance
04	Derivatives Market
05	Alternative Assets
06	Bond Markets

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Advanced Stage

The focus of the advanced stage is to make a student think & work like a practicing money manager & investor. Students learn the actual on-ground work done by CIOs, investment bankers, venture capitalists, and private equity investors. We teach all subjects through real Indian business case studies.

The focus is on applying the principles of business & investing through analyzing & preparing live projects on Indian listed companies and start-ups. Preparing Valuation models, Drafting Research reports & investment memos, and detecting accounting frauds in companies are typical application-oriented learnings done in the advanced stage.

During the advanced stage, students must attend sessions of the best CIOs, Investment bankers, Private Equity Investors, and Venture capitalists of India, where students interact directly with them on various topics in the world of business & investments.

During the advanced stage, all the subjects will be tested through a combination of live project works on actual listed companies and start-ups, VIVAs, presentations & blog writing.

By the end of this stage, a student becomes a practitioner and is ready to kickstart his career in the premier fields of finance.

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Advanced Stage

Subjects and Learning Outcomes

Financial Analysis & Forensic Accounting

100+ Indian company case studies help teach how to conduct a line-by-line analysis of all footnotes, standalone & consolidated financial statements, Critical sections of annual reports (AOC forms, MGT sections, Auditor's report, etc). All the Indian Accounting standards and the relevant portion of Companies Act 2013, detect accounting frauds & corporate governance issues, adjust financial ratios as per accounting adjustments, analyze financial numbers to take investment decisions about a company, prepare a Financial Analysis checklist & excel templates used in Equity Research & Investment Banking.

Business & Company Analysis

50+ case studies are used to make a student learn: How to analyze Revenue drivers, Cost Drivers, Return matrix, Value chains, Industry segmentation, Business Model of a company, Risk of a business, competitive advantage, Industry competition, primary/on-ground research of a company (meeting suppliers, buyers, competitors etc), management strategies, Fund Flow, sourcing of data. Learn how to prepare an in-depth research report on a company, forecast financial statements of a company & Generate Investment Ideas.

Sector Consulting & Analysis

Complex sectors like IT, real estate, Pharma, Cement, Banking etc are taught to students here. Various aspects of these sectors like analyzing business models, Value chains, technical jargons, complex financial statements, Revenue Drivers & Cost Drivers, extracting relevant data from primary & secondary sources, and valuation methods are covered in detail.

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Advanced Stage

Subjects and Learning Outcomes

Business & Sector Valuations and Financial Modelling

Prepare a full-fledged financial model for any type of company – Small-Cap, mid-cap & Large-Cap, start-Ups, Merger & Acquisition, Valuing brands, ESOPs model, etc. Build a financial model from scratch by interconnecting P&L, Balance Sheet, Cash Flow Statement, and Footnotes through complex formulas, Schedules, and Assumption sheets based on logical thought processes. Conduct DCF Valuation, Relative Valuation, Beta calculations, waterfall charts, single & double sensitivity analysis, and scenarios analysis. Also learn Unique Valuations methods like Replacement Cost, SOTP, Conglomerate discounts, Holding Company Valuations, Commodity Business Valuations, and cross-holding valuations. Also, real case studies published by legends of valuations like Aswath Damodaran & Michael Mauboussin are taught to students.

Investment Banking & Venture Capital

Analyze critical operating metrics used to analyze a start-up, Prepare valuation model of a start-up, e-commerce and SaaS (Software), Company Prepare Investment Memorandum, Business Plan, Financial Plan, analyze Pitch Deck, Analyze Term Sheets, Case studies to understand the impact of TAM, Churn Rate, Burn Rate, CAC, high Re-investment rates, GMVs, Net Promoter Score on valuations of a start-up.

Reading club & Current Awareness Club

Tech Edge (Ms Excel, VBAs, Macros, Power presentations)

Guest Sessions by Top CIO's of Finance Industry

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Campus Placement

All the efforts of bringing recruiters to the campus, Drafting CVs, rigorous interview preparations, shortlisting quality recruiters, negotiations for salaries is completely taken care of by the academy.

We believe the right student - recruiter match is the golden mantra for a stable career path for a student and a sticky & long term team member for the recruiter.

Placement Statistics

100% offers in India's most coveted Finance careers to FinBridge® Graduates

**EQUITY
RESEARCH
[ER]**

**VENTURE
CAPITAL
[VC]**

**PORTFOLIO
MANAGEMENT
[PMS]**

**INVESTMENT
BANKING
[IB]**

**PRIVATE
EQUITY
[PE]**

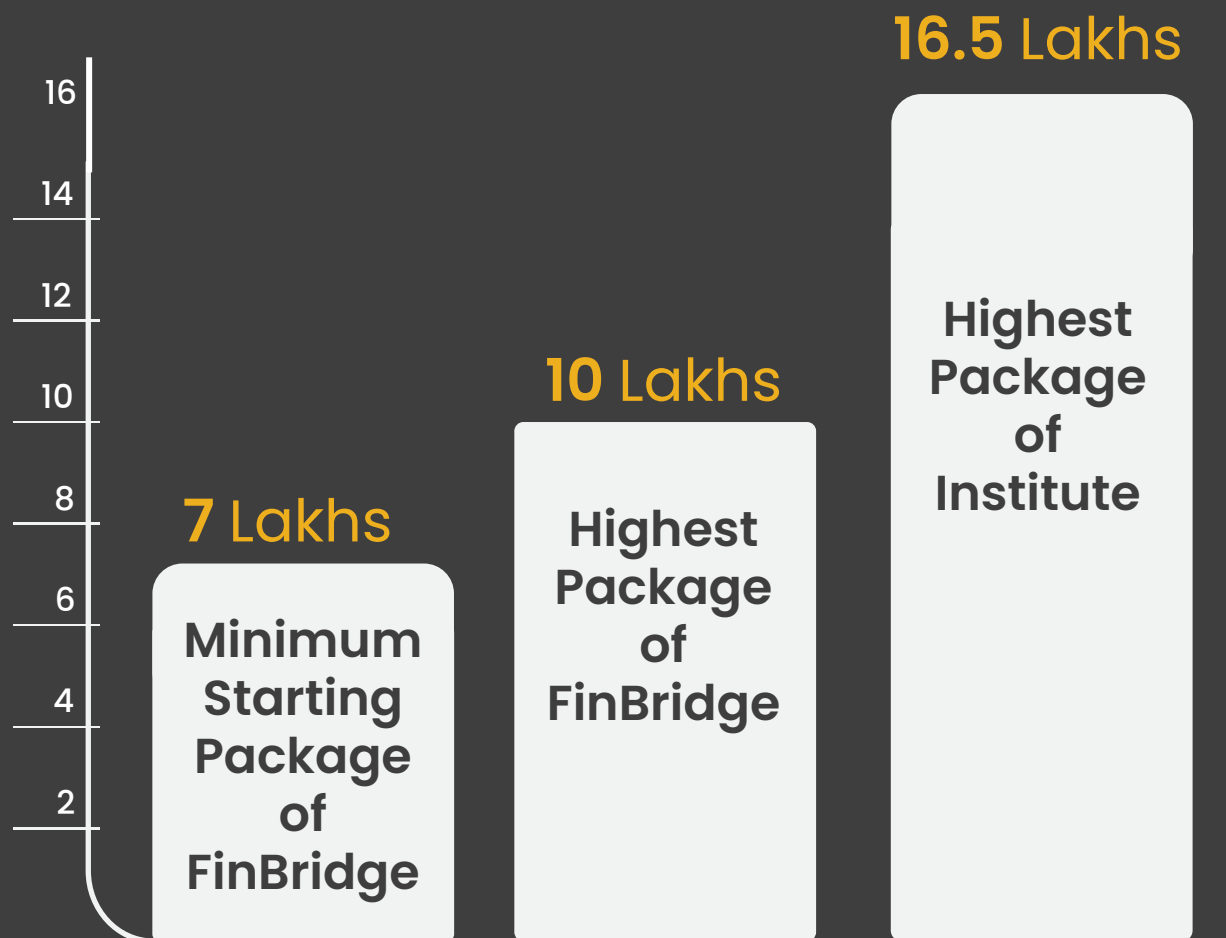
These finance fields are the most attractive fields for a commerce student in terms of pay scale, social status, reputation, and future Entrepreneurship opportunities.

FinBridge Program

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Placement Statistics

PACKAGES



STATS

Youngest Placement Offer at Age of

18
Years

Median Placement Entry at Age of

20
Years

FinBridge Program candidates who are at under-graduation stage at the time of clearing the FinBridge Program first go through industrial training of approx. 6 months before full-time placement offer. Recruiters pay a high stipend during this industrial training ranging from 25k-45K per month.

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Student Career Trajectory

FinBridge Programs provides a solid foundation in the field of finance due to which our students are able to achieve super fast growth in their careers. Some real life career path of FinBridge Program Alumni is mentioned below. They achieved this just within 3-4 years after graduating from the Program.



Promoted to senior associates & Assistant Vice President (AVP) Level



Launched their Investment Management Firms in domains of Investment Advisory, Investment Banking, Wealth Management & Equity Research



Promoted to Junior Fund manager levels (managing portfolios at their respective Recruiters)



Expanding family businesses by launching new business segments



Promoted to junior Partner levels at firms i.e. having profit sharing/ESOPs at firm level



Became Entrepreneurs building their start-ups (Some have also raised various rounds of capital from VC firms & Angel Investors)



Cracked esteemed higher Education MBA/Ms colleges in US, Europe & Canada



Hired by Multinationals both in domestic markets & international Markets



Became CFA Charter holders & FRM Charter holders

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Admission & Passing Rate

The Admission in-take happens twice a year

**March-
July**

**September-
December**

**Historical Passing rate of
FinBridge Program**

40%



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Key Advantages & Career Prospects

Standout from the crowd: This program can make you the youngest analyst of India in top finance fields.

Most in-depth & practical knowledge: Curriculum based on 100s of case studies of Indian businesses, interaction with industry professionals through guest talks, corporate training under top investment professionals, testing through live projects makes a candidate extremely skillful in becoming one of the best talents in the finance sector of India.

No Placement struggle: No stress of cracking a job/gaining experience as a fresher. Guaranteed Full time placements are provided to FinBridge program graduates. Our dedicated placement team does all the hard work like in depth interview preparations, shortlisting Recruiters, Job profiles selection, negotiating salaries and managing the full time conversion process after corporate training.

Most Reputed & Attractive careers: FinBridge program graduates are only placed in most reputed & attractive fields in terms of Pay scale, Status, reputation and Entrepreneurship Opportunities i.e. Investment Banking, Portfolio management (also called as equity research), Venture Capital and Private Equity.

Kickstart career at young age: Opportunity to work and practice with best fund managers, investment bankers, venture capitalist and private equity investors of the country at a VERY YOUNG age even before you graduate.

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Key Advantages & Career Prospects

Premium placement packages: One of the highest starting packages at undergraduate levels is offered to FinBridge program graduates between 7-10 lakhs per Annum even before their graduation is complete.

FinExpert® Designation: India's Most recognised professional designation in Finance is awarded to FinBridge program graduates.

MBA Prospects: Better suited for getting selected in top MBA colleges due to unique candidature of being youngest analyst of India & edge in MBA college shortlisting due to good weightage given to past work experience by top MBA colleges.

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Our Alumni Work At

SOME OF INDIA'S TOP FINANCE COMPANIES



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Placement Highlights

RECRUITER TESTIMONIALS

Kush Gangar

Associate Director, CARE PMS

We are quite happy with the work of the candidates (they are performing as per expectations) as they have the hunger and eagerness to learn.



HK Sudhindra

Partner | Blue Banyan

We at Blue Banyan have recruited a candidate from Finnacle and it's no exaggeration to say he has far exceeded our expectations. I have personally taught at some well known B-Schools and it is clear that the Finnacle course content is far better suited to the needs of capital markets players than what's taught elsewhere.

Vinit Rai

Executive Director, Private Equity | JM Financial

The candidate has been assisting the team in investment opportunity screening and detailed evaluation and she has done a fantastic job so far!! She has helped a lot by taking initiative and doing primary market research and supplementing it by competitive profiling of the space.. All in all, your institute is doing a terrific job!!



SUCCESS STORIES

Placed Full-Time



Placed at 19
Zaid Munshi, FE
Portfolio Management



Rikin Shah, FE
Equity Research



Shreya Sahu, FE
Venture Capital



Aazeb Parbatani, FE
Equity Research



Aakash Ratole, FE
Investment Banking



Placed at 19
Ahmed Madha, FE
Portfolio Management



Mukul Jain, FE
Family Money Management



Placed at 19
Deep Gandhi, FE
Portfolio Management



Ayushi Patel, FE
Venture Capital



Vidhi Lall, FE
Structured Finance



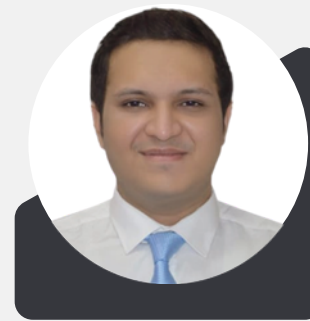
Tanay Kikla, FE
Equity Research

SUCCESS STORIES

Placed Full-Time



Placed at 20
Darshil Doshi, FE
Venture Capital



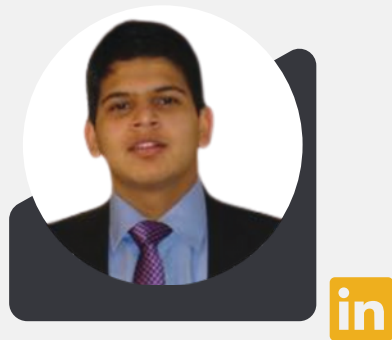
Vinit Gautam, FE
Investment Banking



Rohan Bambhani, FE
Investment Banking



Placed at 20
Javvad Vakhawala, FE
Investment Banking



Tanishq Mehra, FE
Venture Capital



Shivam Parekh, FE
Equity Research



Placed at 19
Megh Desai, FE
Investment Banking



Yash Tanna, FE
Portfolio Management



Pranay Shah, FE
Investment Banking



Placed at 20
Divyansh Agarwal, FE
Investment Banking



Krisha Kansara, FE
Portfolio Management

SUCCESS STORIES

Placed Full-Time



Nikhil Jain, FE
Credit/Equity Research



Manav Shah, FE
Private Equity



Moksha Shah, FE
Investment Banking



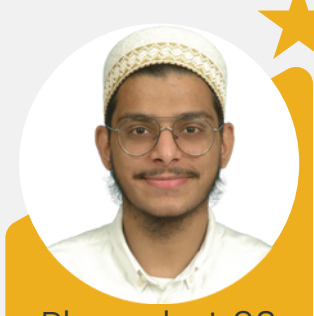
Placed at 20
Tanmay Gupta
Venture Capital



Pooja Jumani, FE
Investment Banking



Disha Jugat, CS, FE
Private Equity



Placed at 20
Aliasger Shafik, FE
Investment Banking



Kavya Shah, FE
Investment Banking



Pritul Jain, FE
Private Equity



Placed at 19
Anas Qureshi, FE
Investment Banking



Prerit Choudhary, FE
Equity Research

SUCCESS STORIES

Placed Full-Time



Placed at 19 

Shivani Goyal, FE
Portfolio Management



Gautam Gosar, FE
Portfolio Management



Jamal Qureshi, FE
Venture Capital



Placed at 18 

Arham Shah, FE
Equity Research



Kenil Mehta, FE
Equity Research



Sanket Singh, FE
Start-up



Placed at 19 

Miraj Parekh, FE
Investment Banking



Deep Sangoi, FE
Investment Banking



Laveena Jagwani, FE
Venture Capital



Maulik Chaudhari, FE
Equity Research



CA Akshay Chedha, FE
Equity Research

SUCCESS STORIES

Placed Full-Time



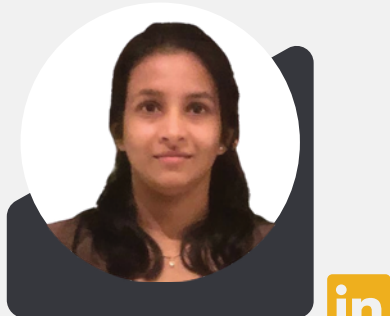
Placed at 18
Krish Narang, FE
Portfolio Management



Pankti Doshi, FE
Investment Banking



Jagjyot Singh, FE
Investment Banking



Komal Bollavathri, FE
Equity research



CA Amey Chedha, FE
Portfolio Management



Pankaj Parab, FE
Portfolio Management



Nitya Modi, FE
Investment Banking



Parth Gohil, FE
Equity Research



Avesh Bagadia, FE
Portfolio Management



Placed at 19
Dhruv Doshi, FE
Investment Banking



Yash Gandhi, FE
Private Equity

SUCCESS STORIES

Placed Full-Time



Ruchit Shah, FE
Private Equity



Riva Shah, FE
Valuations



Anmol Gupta, FE
Venture Capital



Placed at 19
Shriyansh Jain, FE
Portfolio Management



Neeraj Singh, FE
Investment Banking



Neeraj Bajoria, FE
Investment Banking



Kumanika Chhajjer, FE
Portfolio Management



Urvi Narsaria, FE
Venture Capital



Dhara Ganatra, FE
Portfolio Management



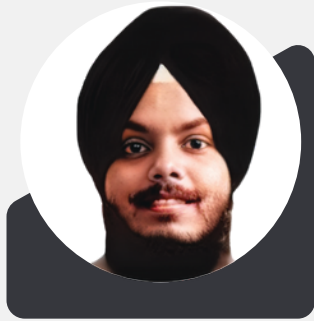
Mohammed Patel, FE
Portfolio Management



Yashika Narang, FE
Equity Research

SUCCESS STORIES

Placed Full-Time



Sukhbir Singh, FE
Equity Research



Guru Darshan, FE
Portfolio Management



Placed at 20
Vins Rafaliya, FE
Equity Research



Placed at 19
Yash Sonthaliya, FE
Portfolio Management



Placed at 19
Alakmar Daudi, FE
Equity Research



Placed at 20
Jayati Vyas, FE
Investment Banking



Placed at 19
Shivani Teli, FE
Private Equity



Placed at 19
Yashowardhan Agarwal, FE
Portfolio Management



Jitaksh Gupta, FE
Investment Banking



Aditya Agarwal, FE
Private Equity



Priyam Srivastva, FE
Family Office

SUCCESS STORIES

Placed Full-Time



Kritin Arora, FE
Portfolio Management



Aman Duseja, FE
Private Equity



Chinmay Maloo, FE
Equity Research



Placed at 19
Abhilasha Bansal, FE
Investment Banking



Placed at 19
Sujal Chindaliya, FE
Portfolio Management



Placed at 19
Name, FE
Profile



Placed at 19
Name, FE
Profile



Placed at 19
Name, FE
Profile



Placed at 19
Name, FE
Profile



Placed at 19
Name, FE
Profile



Placed at 19
Name, FE
Profile

SUCCESS STORIES

Current Trainee
(In Process of Full-Time)



Placed at 18 

Sanyam Shah, FE
Portfolio Management



Placed at 19 

Jainam Madrecha, FE
Portfolio Management




Placed at 19 


Saania Jain, FE
Portfolio Management



Placed at 19 

Hrishali Shah, FE
Portfolio Management



Placed at 19 

Mahek Kapur, FE
Investment Banking



Placed at 18 

Pratham Jariwala, FE
Investment Banking



Placed at 20 

Tisha Patel, FE
Investment Banking



Placed at 19 

Priyanshu Agrawal, FE
Portfolio Management



Placed at 19 

Yash Master, FE
Portfolio Management



Placed at 19 

Darshan Garg, FE
Portfolio Management




Placed at 19 

Purva Jhaveri, FE
Portfolio Management

SUCCESS STORIES


Current Trainee
(In Process of Full-Time)



Placed at 19 

Shrot Gupta, FE
Institutional Equity



Placed at 20 

Siddharth Awatramani, FE
Venture Debt



Placed at 18 

Parva Mehta, FE
Investment Banking



Placed at 19 

Shreyansh Bharadia, FE
Portfolio Management



Placed at 18 

Ansh Shah, FE
Investment Banking



Placed at 19 

Name, FE
Profile



Placed at 19 

Name, FE
Profile



Placed at 19 

Name, FE
Profile



Placed at 19 

Name, FE
Profile



Placed at 19 

Name, FE
Profile



Placed at 19 

Name, FE
Profile

FinBridge Program

[Professional Course to make a dream career in finance]

Media Coverage

Leading national Newspapers recognising the History created in Finance industry of India by our Students

સંદેશ

live
mint

THE ECONOMIC TIMES
wealth

ફિનેકલની વિદ્યાર્થીની શિવાંગી ગોયલે ફાઈનાન્સ સેક્ટરમાં ઇતિહાસ રચ્યો

હાલમાં યુવાઓમાં ફાઈનાન્સ સેક્ટરમાં તેજસ્વી કારિયર બનાવવાનો કેટલો જીવ છે. આ એક એવી કારકિર્દી છે જ્યાં પ્રગતિની કોઈ સીમા નથી. આપની શક્તિ અને મહેનતથી આપ વિશ્વકક્ષાએ નામ રોશન કરી શકો છો. જરૂર છે આપને યોગ્ય માર્ગદર્શન, ગ્રેષ્ટ કેળવણી અને આત્મવિશ્વાસથી ભરપૂર ટિયાનિટિંગ કરે એવી સંસ્થાની, જ્યાંથી આપના કન્સેપ્ટ અને વિજન સ્પષ્ટ બને.

શિવાંગી ગોયલ જે સેક્ટરમાં કામ કરવાનું શરૂ કર્યું છે તેમાં આપને વિશ્વકક્ષાએ નામ રોશન કરી શકો છો. આ એક એવી કારકિર્દી છે જ્યાં પ્રગતિની કોઈ સીમા નથી. આપની શક્તિ અને મહેનતથી આપ વિશ્વકક્ષાએ નામ રોશન કરી શકો છો. આ એક એવી કારકિર્દી છે જ્યાં પ્રગતિની કોઈ સીમા નથી.

સુરતમાં ફિનેકલ શાહ ક્લાસિક્સ એક એવી સંસ્થા છે જે વિદ્યાર્થીઓના ફાઈનાન્સ સેક્ટરમાં કારકિર્દી બનાવવામાં સર્વાન્યોને સાક્ષર કરે છે. શિવાંગી ગોયલ જે સેક્ટરમાં કામ કરવાનું શરૂ કર્યું છે તેમાં આપને વિશ્વકક્ષાએ નામ રોશન કરી શકો છો. આ એક એવી કારકિર્દી છે જ્યાં પ્રગતિની કોઈ સીમા નથી.



ફિનેકલના વિદ્યાર્થી મોહમદ જવ્વાદ વખારવાલા અને અલી અસગર શક્તિકે ફાઈનાન્સ સેક્ટરમાં ઇતિહાસ રચ્યો

મોહમદ જવ્વાદ અને અલી અસગર એ બન્ને સારા મિત્ર હતા અને પહેલાથી જ તેઓ સપનું હતું કે કઈ મોટું કામ કરવું છે અને સમાજમાં નામ બનાવવું છે. તે બન્ને ખૂબ જ મહેનતુ હતા. ૧૭ વર્ષની ઉંમરે જ બન્નેએ તેઓના માતાપિતાના સપના જેમ બને તેમ જલ્દી સાકાર થાય એવું ઇલ નિશ્ચય કરી લીધું હતું અને તેમને ખબર હતી કે ઈન્વેસ્ટમેન્ટ બેંકિંગ તેમના આ સપના સાકાર કરવામાં મદદરૂપ થશે.

આ બન્ને ફિનેકલ શાહ ક્લાસિક્સના વિદ્યાર્થીને માત્ર ૧૯ વર્ષની ઉંમરે ભારતની ઈન્વેસ્ટમેન્ટ બેંકિંગ ખેતીમાં એવાપસરીમાં કામ કરવાની ઓફર મળી. આવી ઓફર મેળવનાર તેઓ દેશના સૌથી યુવા છાત્ર છે.

હાલમાં યુવાઓમાં ફાઈનાન્સ સેક્ટરમાં તેજસ્વી કારિયર બનાવવાનો કેટલો જીવ છે. આ એક એવી કારકિર્દી છે જ્યાં પ્રગતિની કોઈ

સીમા નથી. આપની શક્તિ અને મહેનતથી આપ વિશ્વ કક્ષાએ નામ રોશન કરી શકો છો. જરૂર છે આપને યોગ્ય માર્ગદર્શન, ગ્રેષ્ટ કેળવણી અને આત્મવિશ્વાસથી ભરપૂર ટિયાનિટિંગ કરે એવી સંસ્થાની, જ્યાંથી આપના કન્સેપ્ટ અને વિજન સ્પષ્ટ બની શકે. સુરત અને ફિનેકલ શાહ ક્લાસિક્સ એક એવી સંસ્થા છે જે વિદ્યાર્થીઓના ફાઈનાન્સ સેક્ટરમાં કારકિર્દી બનાવવામાં સર્વાન્યોને સાક્ષર કરે છે.

મોહમદ જવ્વાદ અને અલીઅસગર જે સેક્ટરમાં કામ કરવાનું શરૂ કર્યું છે, ઈન્વેસ્ટમેન્ટ બેંકિંગ તે કોમર્સના

વિક્લવી કરનાર ભેત્રમાંથી એક માનવામાં આવે છે. શિવાંગીએ ફિનેબિજ પ્રોગ્રામ કર્યો છે. ફિનેબિજ પ્રોગ્રામ એ એક પ્રોફેશનલ કોર્સ છે જે ખૂબ જ નાની ઉંમરે ફાઈનાન્સ સ્પેશિયલિસ્ટ બનાવવા માટે રચાયેલ છે. ફિનેબિજ પ્રોગ્રામ એ એક પ્રોફેશનલ કોર્સ છે જે ખૂબ જ નાની ઉંમરે ફાઈનાન્સ સ્પેશિયલિસ્ટ બનાવવા માટે રચાયેલ છે. ફિનેબિજ પ્રોગ્રામ એ એક પ્રોફેશનલ કોર્સ છે જે ખૂબ જ નાની ઉંમરે ફાઈનાન્સ સ્પેશિયલિસ્ટ બનાવવા માટે રચાયેલ છે. ફિનેબિજ પ્રોગ્રામ એ એક પ્રોફેશનલ કોર્સ છે જે ખૂબ જ નાની ઉંમરે ફાઈનાન્સ સ્પેશિયલિસ્ટ બનાવવા માટે રચાયેલ છે.



વિદ્યાર્થીઓ માટે એક સ્વપ્ન છે. અને તે ભારતમાં પ્રતિષ્ઠિત અને વધુ યુક્લવી કરનાર ભેત્રમાંથી એક માનવામાં આવે છે. આ બન્ને વિદ્યાર્થીઓએ ફિનેબિજ પ્રોગ્રામ કર્યો છે. ફિનેબિજ પ્રોગ્રામ એ એક પ્રોફેશનલ કોર્સ છે જે ખૂબ જ નાની ઉંમરે ફાઈનાન્સ સ્પેશિયલિસ્ટ બનાવવા માટે રચાયેલ છે. ફિનેબિજ પ્રોગ્રામ એ એક પ્રોફેશનલ કોર્સ છે જે ખૂબ જ નાની ઉંમરે ફાઈનાન્સ સ્પેશિયલિસ્ટ બનાવવા માટે રચાયેલ છે. ફિનેબિજ પ્રોગ્રામ એ એક પ્રોફેશનલ કોર્સ છે જે ખૂબ જ નાની ઉંમરે ફાઈનાન્સ સ્પેશિયલિસ્ટ બનાવવા માટે રચાયેલ છે.

How young small-cap investors are picking multibagger stocks

Serious investors who directly invest in small-cap stocks often resort to the 'scuttlebutt' technique

Sahil Sharma, a software engineer from Delhi who sees himself as a multi-tasker, analyses small-cap but volatile and sometimes irrational movements in such stocks present a challenge. "Investing, especially in small-caps, we will be able to get the highest return for the invested time, but we will never be able to generate the same ROI returns as equity," she said. "For India's small but growing tribe of small-cap investors, the hunt for small-cap multibaggers comes with the expectation of great returns. "With small-caps, we will be able to get the highest return for the invested time, but we will never be able to generate the same ROI returns as equity," she said.

Stock selection matters
One in every seven stocks in the small-cap space on the National Stock Exchange (NSE) has either been up or delisted in the last 5-year period. Thus, stock selection matters a lot when investing in small-cap space.
Break-up of the number of companies based on 5-year absolute returns
X represents the number of times the original investment has grown in five years



Not all small cap investors devote themselves full-time to this activity. Ayan Mukhandani, who started reading finance-related books when he was 16, invests in small-caps only when he has a specific goal for learning and the thrill of finding a multibagger. For Ankit Gupta, 35, an engineering graduate from Ahmedabad in Gujarat, it was an extremely difficult decision to resign from his job in 2018 to become a full-time investor. Gupta, who is now a CFA A charterholder (Financial Analyst) believes that small-cap investing is not very risky, provided investments are backed by thorough research. "I significantly invest in companies with a market capitalisation of less than Rs 10,000 crore. I study the company for at least three to four weeks and go through their past 10-12 years of annual reports," he said.

My first filter for stocks is based on the management's integrity. It's capital allocation decisions and willingness to share returns with minority shareholders. I don't want to compromise on that," said Gupta. "One of the biggest risks in small-cap investing is where the brand name is bigger than the person," he added. "The biggest challenge in investing in small-cap companies is to get a stock at a value that can be sold later. Competition is important, but that shouldn't be a deal-breaker. In my opinion, companies might be able to sustain higher valuations than big companies because a majority of companies have someone who is one to talk to. The management's initiatives and decisions are not completely black and white. Research analyst track record."

Here are a few young small-cap investors of India

- ANANT GUPTA**, 23, Ahmedabad based investor. Average holding period: 2.5 years. Past/top winner: Divada Bharat. Worst performer: IAC Projects (India).
- SAMI SHARMA**, 25, Surat. Average holding period: 3.2 years. Past/top winner: Divada Bharat. Worst performer: IAC Projects (India).
- YASHIKA NARANG**, 25, Surat. Average holding period: 3.5 years. Past/top winner: GAIL & J P. Worst performer: Sequent Scientific.
- ANU CHANDANI**, 27, Mumbai. Average holding period: 1 year. Past/top winner: SOIL. Worst performer: IAC Projects (India).

Improved sector dynamics to support logistics stocks

Rising demand, e-commerce, policy reforms and improved transportation infra to drive performance.



India's logistics sector has always faced elevated costs as it looked towards the inefficient roads segment. Logistics cost as a percentage of GDP is around 14%. Such costs are 8-10% in developed countries. However, the government's commitment to the sector is expected to improve efficiency in the future. Policy reforms, rising share of railroads, improved demand from various sectors, growing e-commerce, business models such as DDC and social commerce and the government's manufacturing push are driving the brokerage reports and analysts will drive the logistics sector.

MAHINDRA LOGISTICS

Category	12-month forward EV/Sales	Current price (₹)	1-year target price (₹)
POTENTIAL UPSIDE	0.51	353	499
POTENTIAL UPSIDE	41.45%	BUY	HOLD
ANALYST RECOMMENDATIONS	6	4	1

THE COMPANY REPORTED a 17% y-o-y growth in consolidated revenue in the third quarter supported by automotive and manufacturing segments. However, consumer and e-commerce segments reported a subdued performance due to the adverse impact of high inflation. It acquired E2B express business from Rivigo Services, which is asset light. The business is likely to break even in 2023-24 aided by network and route optimisation. The management remains focused on improving the revenue mix, increasing the share of warehousing and cost optimisation. A PhilipCapital report that was released after the third quarter results believe that its asset-light model and emerging opportunities in 3PL (third-party logistics) outsourcing will support growth in the future.

planning. "Results will take time but the government will reduce fuel tax and put in processes that will ensure organised sector gains share vs the unorganised disorganized players," says Sachi Shah, Research Analyst at Turtle Wealth.

2023-24 aided by network and route optimisation. The management remains focused on improving the revenue mix, increasing the share of warehousing and cost optimisation. A PhilipCapital report that was released after the third quarter results believe that its asset-light model and emerging opportunities in 3PL (third-party logistics) outsourcing will support growth in the future.

selecting stocks. "Some logistic corporations are frequently criticised for lacking high corporate governance standards," remarks Sunil Demania, CIO, MarqueeMoj. "If I had to examine the prospects of four logistics companies that are offering a double-digit share price potential."

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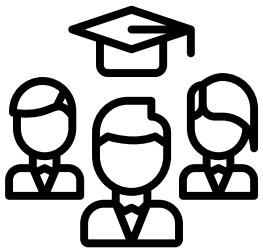
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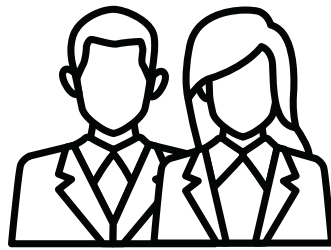
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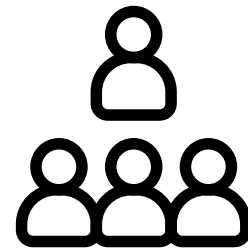
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