

FINNACLE INSTITUTE



www.finnacleinstitute.com

Mumbai

Surat

Ahmedabad

Vadodara

[India's most reputed Finance Course with Guaranteed Placements for Graduates & CFA/CA/MBA Aspirants]

Introduction

Finplus program trains candidates who are in the **final year of graduation or above** for the most coveted and competitive Finance profiles of.



We bridge the Huge Mismatch between the practical world and the academic world. Our program will remove the struggle & pain of entering the dream careers of finance.

The trainers come from best academic institutions of the country & are practitioners in their respective fields since a decade.

On clearance of the program a student is awarded with the coveted **FinExpert® title**, **prefix "FE"**

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Structure

This program will help finance enthusiasts realize their dream of becoming the best in the premium fields of finance like Investment banking, Portfolio Management, Equity Research, Private Equity, and Venture Capital.

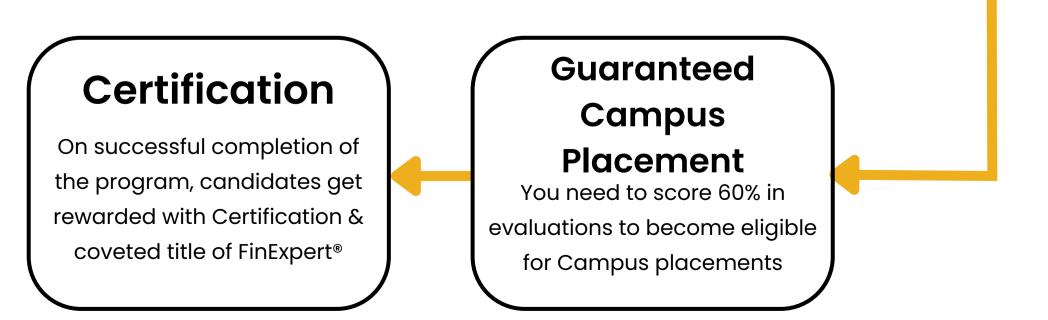
Training

6 modules over 9 months and assessments Via Live Projects, Research Reports, Group Discussions and Vivas.

Evaluation

Module-specific assessment via group projects, reports and blogs

FINPLUS PROGRAM STRUCTURE

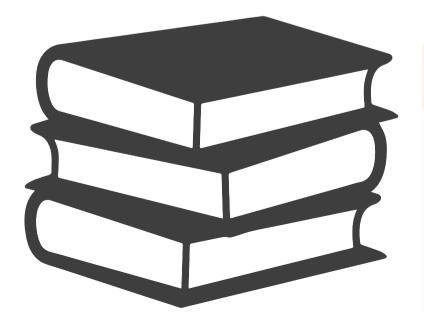


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Curriculum

The curriculum of the Finplus program is designed after interacting with 100s of finance & investment professionals in the country. In short, in the Finplus program, we teach what is required from day 1 in the real world by CIOs, Fund managers, investment bankers, venture capitalists, private equity investors, business consultants, and senior associates. We train for skills that are valued & demanded by the industry.

Every year through industry feedback, we incorporate new subjects, case studies, and testing methods to keep our candidates abreast with the latest development in capital markets.



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Curriculum

Book Reading Club



We learn through the best publications and movies in the genre of Psychology, Business and Finance



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Curriculum



Project work on 20 Listed Companies

Financial Statement Analysis

- Analyze every item of an annual report (line by line analysis of all footnotes, standalone & consolidated financial statements, Critical sections of annual reports like AOC forms, MGT sections, Auditor's report, accounting policy section, Corporate Governance Report, MD&A)
- Understand all the Indian Accounting standards (both old AS and NEW IND AS) and a relevant potion of Companies Act,2013 applicable to Indian Listed Companies
- Detect accounting frauds and corporate governance issues
- Calculate all critical Financial & operating Ratios and adjust financial ratios as per accounting adjustments
- Interpret financial numbers to derive decisions about the business model of a company
- Prepare a complete Financial Analysis checklist & excel templates used in Equity research & Investment Banking
- Candidates are made to practise financial analysis techniques over 100+ Indian listed companies.

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Curriculum



Business Analysis

- analyse Revenue drivers, Cost Drivers & Return matrix of industry & a company
- analyse Business Model & Value chain of a company
- evaluate Risk of a business model
- evaluate competitive advantage of a company and Competitive structure of an Industry
- conduct in-depth primary/on-ground research of a company through meeting suppliers, buyers, competitors etc
- Analyse management strategies & Fund Flow of a company
- extract all the relevant industry level and company level data from DRHP, Credit Rating reports, Industry associations, Trade Journals, Annual Reports, Investor Presentations, Con-call Transcripts etc
- prepare an in-depth initiating research coverage report
- forecast financial statements of a company
- Generate Investment Ideas

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Curriculum



Create a financial model from scratch

Valuation & Financial Modeling

- Prepare a full-fledged financial model on any type of company – small Cap, mid-cap & Large Cap
- Build a financial model from scratch by interconnecting P&L, Balance Sheet, Cash Flow statement, Footnotes through complex formulas, Schedules and Assumption sheets based on the logical thought processes.
- Conduct DCF Valuation, Relative Valuation, Beta calculations, waterfall charts, single & double sensitivity analysis, scenarios analysis
- Build an M&A valuation Model, Intangible Assets valuation, ESOP valuations
- Judge Market/Index Valuations & Sector Valuations
- Unique Valuations methods like Replacement Cost, SOTP, Conglomerate discounts, Holding Company Valuations, Commodity Business Valuations, cross-holding valuations
- Comprehend real case studies published by legends of valuations like Aswath Damodaran & Michael Mauboussin.

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Curriculum

Analysing Pitch Decks





De-Coding SaaS and E-commerce Business Models*



Start Up Valuations

Assessment Method

Preparing pitch on one key Indian start-up

Mastering IB/PE

- Analyse critical operating metrics used to analyse a start-up
- Prepare valuation model of a start-up, ecommerce and SaaS (Software) Company
- Prepare Investment Memorandum, Business Plan, Financial Plan of a start-Up
- Prepare & amp; analyse Pitch Deck
- Analyse Term Sheets
- Case studies to understand the impact of TAM, Churn Rate, Burn Rate, CAC, high Re-investment rates, GMVs, Net
- Promoter Score on valuations of a start-up

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Curriculum



Sector Analysis

- To analyse business models & Value chains
- To understand technical jargons
- To Decode complex financial statements
- To analyse Revenue Drivers, Cost Drivers & Operating metrics
- To extract relevant data from primary & secondary sources
- To apply relevant valuation technique
- To forecast financial statements & prepare Financial Models
- Candidates are made to research one company from each sector for hands-on experience

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Curriculum

Corporate Grooming







Mock Interview Prep



Resume Buildup

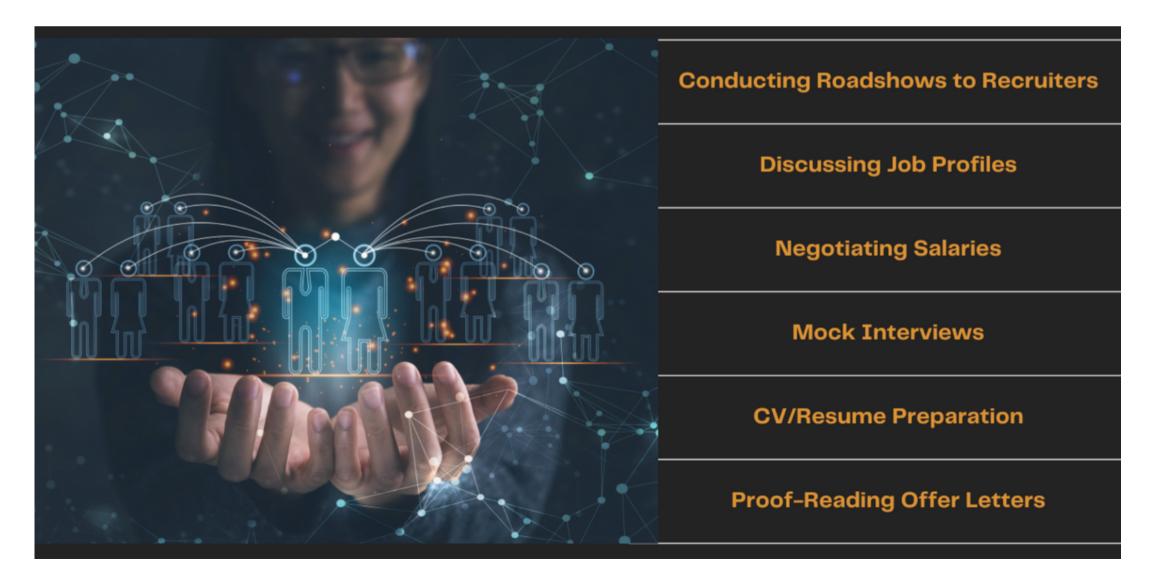


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Placement Process

Finnacle Institute offers Guaranteed Full Time Placement upon Clearing the Finplus Program to the students.

The entire Placement Process is managed by Finnacle Institute on behalf of students. The institute takes care of all the following activities so the students can focus on their preparations without going through the hassle.



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Placement Highlights



80+ Campus Recruiters

INCLUDING SOME OF INDIA'S TOP FINANCE COMPANIES





100% offers in India's most coveted Finance careers to FinPlus® Graduates



These finance fields are the most attractive fields for a commerce student in terms of pay scale, social status, reputation, and future Entrepreneurship opportunities.

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Placement Highlights



₹ 7 LPA ₹ 16.5 LPA

Minimum Package

Highest Package



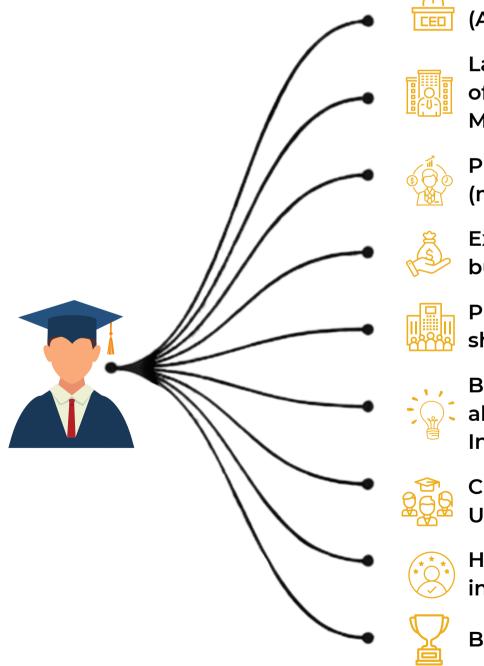
Finplus program graduates are offered niche core research & valuation roles with titles such as

Research	Analyst	Senior Ex	ecutive	Business	Analyst
Research Associate		Valuation Analyst		Equity Analyst	
	Investment Banking Analyst		Private Equity Analyst		

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Student Career Trajectory

Finplus Programs provides a solid foundation in the field of finance due to which our students are able to achieve super fast growth in their careers. Some real life career path of Finplus Program Alumni is mentioned below. They achieved this just within 3-4 years after graduating from the Program.



Promoted to senior associates & Assistant Vice President (AVP) Level

Launched their Investment Management Firms in domains of Investment Advisory, Investment Banking, Wealth Management & Equity Research

Promoted to Junior Fund manager levels (managing portfolios at their respective Recruiters)

Expanding family businesses by launching new business segments

Promoted to junior Partner levels at firms i.e. having profit sharing/ESOPs at firm level

Became Entrepreneurs building their start-ups (Some have also raised various rounds of capital from VC firms & Angel Investors)

Cracked esteemed higher Education MBA/Ms colleges in US, Europe & Canada

Hired by Multinationals both in domestic markets & international Markets

Became CFA Charter holders & FRM Charter holders

FinBridge Program

[Professional Course to make a dream career in finance]

Our Alumni Work At

SOME OF INDIA'S TOP FINANCE COMPANIES



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Eligibility, Admission & Passing Rate

Who can join?

- TY undergraduates looking to start a career in finance,
- CFA candidates wanting an assured career in top domains of Finance,
- CA Candidates wanting an assured career in top domains of Finance,
- MBAs or working professionals with 0-3 years of experience looking for a career switch into core profiles

Eligibility Criteria for Finplus Program







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Placement Highlights

RECRUITER TESTIMONIALS

Kush Gangar

Associate Director, CARE PMS

We are quite happy with the work of the candidates (they are performing as per expectations) as they have the hunger and eagerness to learn.





HK Sudhindra Partner | Blue Banyan

We at Blue Banyan have recruited a candidate from Finnacle and it's no exaggeration to say he has far exceeded our expectations. I have personally taught at some well known B-Schools and it is clear that the Finnacle course content is far better suited to the needs of capital markets players than what's taught elsewhere.

Vinit Rai

Executive Director, Private Equity | JM Financial

The candidate has been assisting the team in investment opportunity screening and detailed evaluation and she has done a fantastic job so far!! She has helped a lot by taking initiative and doing primary market research and supplementing it by competitive profiling of the space.. All in all, your institute is doing a terrific job!!



Placed Full-Time



Zaid Munshi, FE Portfoilo Management



Rikin Shah, FE Equity Research



Shreya Sahu, FE Venture Capital



Aazeb Parbatani, FE Equity Research



Aakash Ratole, FE Investment Banking



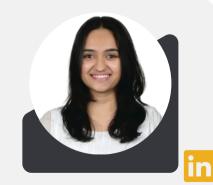
Ahmed Madha, FE Portfoilo Management



Mukul Jain, FE Family Money Management



Deep Gandhi, FE Portfoilo Management



Ayushi Patel, FE Venture Capital



Vidhi Lall, FE Structured Finance



Tanay Kikla, FE Equity Research

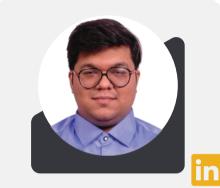
Placed Full-Time



Darshil Doshi, FE Venture Capital



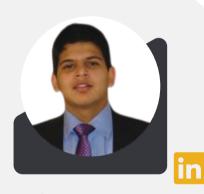
Vinit Gautam, FE Investment Banking



Rohan Bambhani, FE Investment Banking



Javvad Vakharwala, FE Investment Banking



Tanishq Mehra, FE Venture Capital



Shivam Parekh, FE Equity Research



Megh Desai, FE Investment Banking



Yash Tanna, FE Portfolio Management



Pranay Shah, FE Investment Banking



Divyansh Agarwal, FE Investment Banking



Krisha Kansara, FE Portfolio Management

Placed Full-Time



Nikhil Jain, FE Credit/Equity Research



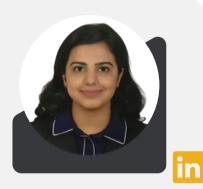
Manav Shah, FE Private Equity



Moksha Shah, FE Investment Banking



Tanmay Gupta Venture Capital



Pooja Jumani, FE Investment Banking



Disha Jugat, CS, FE Private Equity



Aliasger Shafik, FE Investment Banking



Kavya Shah, FE Investment Banking



Pritul Jain, FE Private Equity



Anas Qureshi, FE Investment Banking



Prerit Choudhary, FE Equity Research

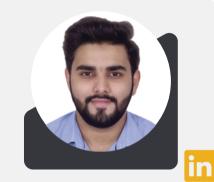
Placed Full-Time



Portfoilo Management



Gautam Gosar, FE Portfolio Management



Jamal Qureshi, FE Venture Capital



Arham Shah, FE Equity Research



Kenil Mehta, FE Equity Research



Sanket Singh, FE Start-up



Miraj Parekh, FE Investment Banking



Deep Sangoi, FE Investment Banking



Laveena Jagwani, FE Venture Capital



Maulik Chaudhari, FE Equity Research



CA Akshay Chedha, FE Equity Research

Placed Full-Time



Krish Narang, FE Portfolio Management



Pankti Doshi, FE Investment Banking



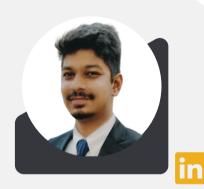
Jagjyot Singh, FE Investment Banking



Komal Bollavathri, FE Equity research



CA Amey Chedha, FE Portfolio Management



Pankaj Parab, FE Portfolio Management



Nitya Modi, FE Investment Banking



Parth Gohil, FE Equity Research



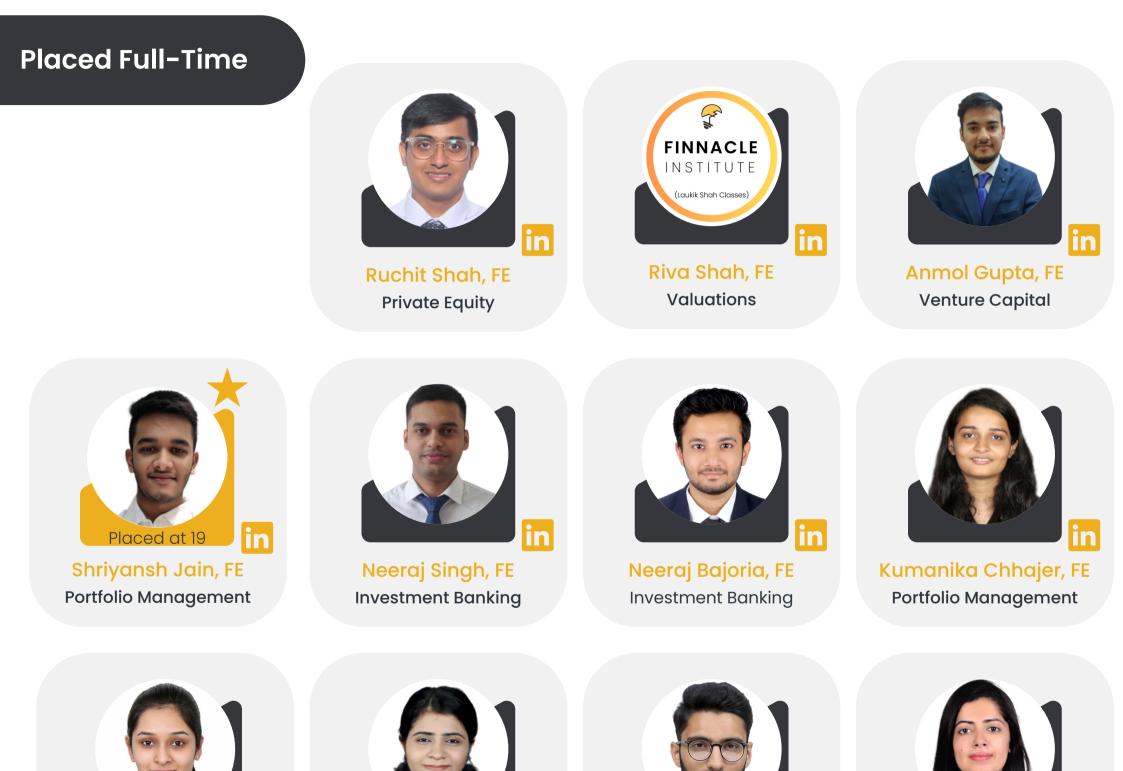
Avesh Bagadia, FE Portfolio Management



Dhruv Doshi, FE Investment Banking



Yash Gandhi, FE Private Equity





Urvi Narsaria, FE **Venture Capital**



Dhara Ganatra, FE Portfolio Management

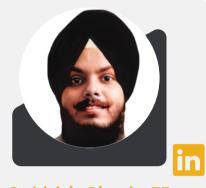


Mohammed Patel, FE Portfolio Management



Yashika Narang, FE **Equity Research**

Placed Full-Time



Sukhbir Singh, FE Equity Research



Guru Darshan, FE Portfolio Management



Vins Rafaliya, FE Equity Research



Yash Sonthaliya, FE Portfolio Management



Alakmar Daudi, FE Equity Research



Jayati Vyas, FE Investment Banking



Shivani Teli, FE Private Equity



Yashowardhan Agarwal, FE Portfolio Management



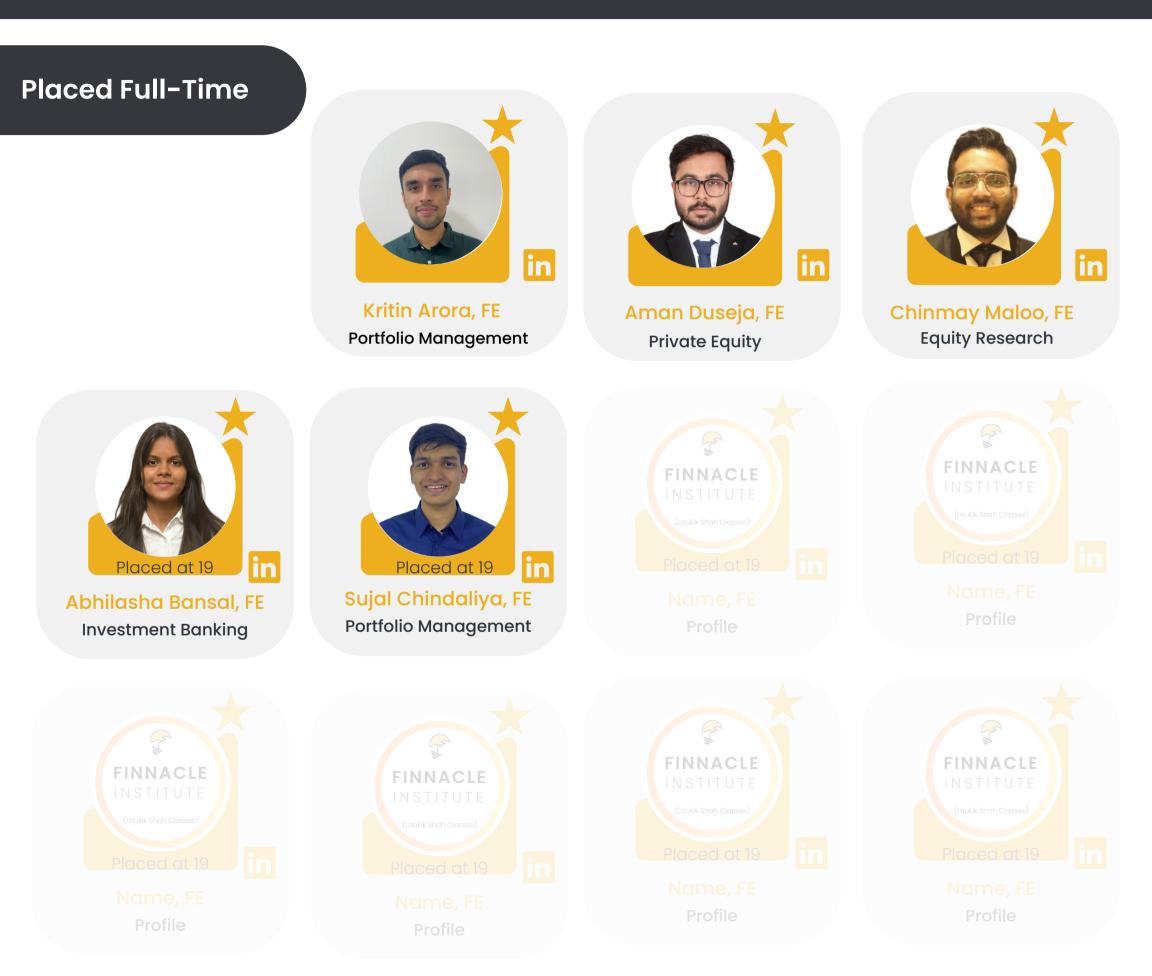
Jitaksh Gupta, FE Investment Banking



Aditya Agarwal, FE Private Equity



Priyam Srivastva, FE Family Office



Current Trainee (In Process of Full-Time)



Sanyam Shah, FE Portfolio Management



Jainam Madrecha, FE Portfolio Management





Hrishali Shah, FE Portfolio Management



Mahek Kapur, FE Investment Banking



Pratham Jariwala, FE Investment Banking



Tisha Patel, FE Investment Banking



Priyanshu Agrawal, FE Portfolio Management



Yash Master, FE Portfolio Management



Darshan Garg, FE Portfolio Management



Current Trainee (In Process of Full-Time)



Shrot Gupta, FE Institutional Equity



Siddharth Awatramani, FE Venture Debt





Shreyansh Bharadia, FE Portfolio Management



Investment Banking

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Industry Connect

Finnacle Institute's students have had the privilege to learn from ace investors, industry veterans and renowned fund managers and gain the best out of their experiences.

At Finnacle, students get to learn from the wisdom of these market moguls. In this manner the students get to understand the market in real time, and it is of great benefit for them to be able to network with such experienced professionals of the finance sector.

A few industry leaders who have honoured Finnacle Institute and it's students are:













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Industry Connect



















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Industry Connect













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Scholarships

FINPLUS SCHOLARSHIP

For Financially Challenged students

100% Scholarship & placement guarantee on clearance of program.

Students will be selected based on Latest Educational Qualifications.

FINPLUS VIDYA GIRLS SCHOLARSHIP

SPONSORED BY

H. T. KANABAR HIGHER EDUCATION TRUST

For Academically Strong but Financially Challenged Girls

100% Scholarship by H.T. Kanabar Higher Education Trust

Training and placement guarantee on clearance of program by **Finnacle Institute.**

Proof of low income required for both Scholarships*

Special feature for Chartered Financial Analyst (CFA) Candidates

For CFA candidates we have an integrated system of CFA (US) Training and FinPlus Program.

Become 1st choice for Indian Recruiters by clearing CFA and Gaining Practical Knowledge of Indian Capital Markets 100% Campus Placement provided into premium niche profiles of Investment Banking, Private Equity, Portfolio Management, Equity Research even before clearing CFA Level 1

All 3 CFA Level training complimentary with Finplus Program

If by any chance a candidate does not appear/fails CFA exams but still clear Finplus Program he remains eligible for Campus Placements

1.5x – 2x higher salary than market average of a fresher pursuing CFA L1/L2 cleared candidates CFA candidates obtain Practical Knowledge of Indian Accounting Standards & how to analyze Indian companies through live Case Studies

Special feature for Chartered Financial Analyst (CFA) Candidates

Rigorous focus on trying to clear CFA exams in 1st attempt through Chapter Tests, Subjects Tests, Doubt Sessions, Mock Exams Proper Batch Planner hence NO clash between CFA sessions & Finplus sessions

Contact Us





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Finnacle Institute - Mumbai

<u>Corporate Office - G16-Summit Business Bay, Andheri East</u> <u>Classes at Andheri (E) & (W)| Dadar | Grant Road | Borivali | Thane</u> (<u>All branches within walking Distance</u> from station)

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